



**apcotex industries limited**

Cordially invites you

to

An Investor Meet

**To discuss:**

Company's business performance for the Year ended 31<sup>st</sup> March 2015

**DATE : 25<sup>th</sup> June 2015**

**VENUE : C K Nayudu Hall, The Cricket Club of India Ltd., First Floor, Veer Nariman Road, Churchgate, Mumbai 400 020**

**Time : 4.30 pm followed by high-tea**

R.S.V.P :

Ganesh Ithape: ☎ (022) 2740 3670

Email : [ghithape@apcotex.com](mailto:ghithape@apcotex.com)

### **About apcotex industries limited:**

Apcotex Industries Limited was incorporated as Apcotex Lattices Pvt Ltd on 12<sup>th</sup> March 1986 and converted into public limited company on 8<sup>th</sup> August 1988.

The company's plant at Taloja was established during 1980 as Apcotex division of Asian Paints. The plant was transferred to Apcotex Lattices Limited with effect from 1<sup>st</sup> April 1990 through a Scheme of De-merger duly approved by the Hon'ble High Court of Bombay.

Apcotex Industries Ltd. is one of the leading producers of Performance Emulsion Polymers in India. Apcotex product range includes VP latex, Carboxylated and Non-Carboxylated SB latexes, Acrylic latexes, Nitrile latex and Synthetic Rubber. Our range of Latexes is used, among other applications, for Tyre Cord Dipping, Paper/Board Coating, Carpet Backing, Construction (Concrete Modification, Water Proofing, etc.), Paints, Textile Finishing and Automotive Components. Apcotex's High Styrene Synthetic Rubber finds applications in footwear, automotive components, v-belts, conveyer belts and hoses.

Apcotex believes in implementing best practices across all departments of the company. Apcotex adhere to high quality, safety and environmental standards. Apcotex is an ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007 certified company. Apcotex was also awarded the Total Productive Maintenance (TPM) Excellence in Consistent TPM Commitment Award Category - A by the Japan Institute of Plant Maintenance (JIPM). The Company is in the process of implementing "Responsible Care" which is another international standard for safety, health and environment.

Over the past several years we have developed a strong Research & Development base, which has enabled us to develop, manufacture and export products and compete effectively against global players. Through our technical service team and well-equipped application laboratory, apcotex also provide value added services to enable customers to constantly improve the quality of their final product.

Apcotex's world-class manufacturing plant is strategically located at Taloja, just a few kilometres from the port city and commercial capital Mumbai on the west coast of India. The manufacturing facilities incorporate state-of-the-art emulsion polymerization technology controlled by sophisticated DCS control systems to ensure fine control over operating parameters.

Apcotex is a public limited company listed both on National Stock Exchange and the Bombay Stock Exchange.

## **Financial Performance at a glance:**

The financial performance of the company since last 5 years as follows:

<b>Particulars</b>	<b>CAGR*</b> %	<b>2014-15</b>	<b>2013-14</b>	<b>2012-13</b>	<b>2011-12</b>	<b>2010-11</b>	<b>2009-10</b>	<b>2008-09</b>
<b>Revenues</b>								
Gross Sales	<b>22.79</b>	39,114.46	33,035.43	30,262.47	27,789.77	22,165.76	15,681.97	11,410.10
Net Sales		35,336.86	29,537.81	27,212.63	25,384.72	20,191.96	14,307.57	9,972.90
Other Income & Other Operating Revenue		728.77	481.29	125.71	339.58	359.41	96.80	65.12
<b>Costs:</b>								
Material Consumed		25,020.39	22,663.67	20,628.13	19,327.65	15,069.78	10,229.49	6,921.79
Employee's Remuneration and Benefits		1,410.26	1,158.82	1,078.11	1,008.51	777.48	636.60	529.73
Other Exp ( Incl Finance cost)		5,254.42	3,854.68	3,516.74	3,478.31	2,932.53	2,132.80	1,657.02
<b>Gross Profit</b>	<b>29.48</b>	<b>4,380.56</b>	<b>2,341.94</b>	<b>2,115.36</b>	<b>1,909.83</b>	<b>1,771.58</b>	<b>1,405.48</b>	<b>929.48</b>
Depreciation		897.71	676.81	311.30	278.64	264.76	198.95	219.91
Earlier year adjustments		-	-	-	-	-	50.73	4.17
<b>Earnings Before Interest, Tax, Depreciation and Amortisation(EBITDA)</b>	<b>30.59</b>	<b>4,704.83</b>	<b>2,756.43</b>	<b>2,350.26</b>	<b>2,307.92</b>	<b>1,980.55</b>	<b>1,504.68</b>	<b>948.49</b>
Profit before tax		3,482.85	1,665.13	1,804.14	1,631.20	1,506.83	1,257.26	713.74
<b>Profit after tax</b>	<b>32.88</b>	<b>2,468.06</b>	<b>1,314.33</b>	<b>1,280.50</b>	<b>1,146.38</b>	<b>1,072.36</b>	<b>832.79</b>	<b>448.39</b>
Earning Per Shares		23.80	12.68	24.70	22.11	20.68	15.26	8.11
<b>Capital Accounts</b>								
Share Capital		522.35	522.35	522.35	522.35	522.35	522.35	556.64
Reserves and Surplus		9,452.95	8,005.18	7,297.44	6,455.32	5,897.08	5,247.88	4,988.88
Gross Block		12,170.30	12,028.04	11,371.51	7,739.67	7,216.86	6,912.20	5,852.71
Total Investments ( See note below)		3,081.15	2,449.95	3,302.89	3,553.13	2,550.04	1,938.39	2,827.57

Note:  
(Includes Investments in Liquid Mutual Funds which is part of cash and cash equivalents)

\*CAGR – Compounded Annual Growth Rate